# **EAPP REBUTTALS**

### **SOCIAL SECURITY PUSH BACK**

#### "What Do You Need That For?"

For your application like I mentioned. Go ahead with your social.

#### Social Pushback X2

As I mentioned, this is for your insurance application. This is how they run your medical backround to check your perscriptions and medical history. Go ahead with your social when you're ready.

# "Not Feeling Comfortable Giving It Out"

This is for your application. This is how they run your medical backround to check your perscriptions and medical history. Go ahead with your social when you're ready.

#### Social Pushback X2

As I mentioned, this is how all insurance applications work. They can't identify you without your social and check your medical backround. Go ahead and verify your social.

#### **BANKING PUSH BACK**

#### "What Do You Need That For?"

For your application. Go ahead with the account number.

### **Banking Pushback X2**

This is for your application, you've already been pre-approved so this is the method in which you're going to be paying for the policy. Go ahead with the account number.

### **Banking Pushback X2 (Option 2)**

Yeah totally so this is the account that you're going to be using to pay for the policy of course (John). This is the last step, they just want to make sure you are who you say you are and no one is trying to get insurance in your name. Go ahead with the account number.

## **Banking Pushback X2 (Option 3)**

(John), I'm sorry I must've confused you. I'm just talking about the routing and account number. You know the numbers on the bottom of the check, the same check that you would give someone for mowing your grass. Routing and account numbers are the safest way to pay. Checks are supposed to be given out, that's why they made them.

I don't need your debit card. Debit card is your personal information and you use that to pay for things. You don't ever want to give that information out to anybody. But the routing and account number that's on the bottom of checks. That's meant to be passed around, that's how you pay bills and pay people for things as well. Go ahead with the account number.